



Buyer Profile For: _____

Print Business Name

**WE PROVIDE EACH SELLER THE FOLLOWING CONFIDENTIAL FACTS ABOUT YOUR FIRM PRIOR TO
RELEASING ANY INFORMATION ABOUT THEIR BUSINESS.**

BACKGROUND INFORMATION:

1. What type of business is your Firm:

- Private
- Public, stock symbol _____

Is it a:

- C Corporation
- S Corporation
- Limited Liability Corporation

2. In what industry is the Firm presently active? _____

3. Please give a brief description of the Firm's present business:

4. Please list the following officers of the Firm:

Chairman _____ CEO/President _____
 COO _____ CFO _____

5. Do you have a web site? _____ If so what is the address? _____

6. What are the Firm's current annual sales? _____

7. Why is the Firm looking to buy a business? _____

8. What amount does the Firm have for a down payment? _____

9. What are the Firm's down payment ability and the source of those funds that can be **substantiated** at the time of making an offer? _____

10. Firm equity [all assets minus all liabilities] exceeds \$100,000 ___ \$500,000 ___ \$1,000,000 ___ \$5,000,000 ___

11. Has firm ever filed bankruptcy? _____ Had a foreclosure? _____ Had a judgment filed against it? _____

12. Is there any reason the Firm might be declined a loan for a business acquisition? _____

13. Will anyone outside of the Firm's officers advise in the review of business records and the decision to purchase a business? _____ If so, who? _____

14. What is the Firm's timeframe to purchase? Immediate No hurry

15. Will the Firm supply management for an acquisition? _____ Or, does it want management in place? _____

16. What are the Firm's geographic limitations? _____

Signature

Date

Printed Name

Title

I certify that the above information is true and correct; that I represent and warrant that I have the authority to sign this profile on behalf of said entity and its owners; and acknowledge receipt of a copy of this profile